

Port St Lucie price cuts and true days on market

HEADLINE OPTIONS

1. 54.6% of Port St Lucie houses for sale have cut their asking price, 59.7% of condos
2. Port St Lucie sellers blink faster than the rest of St Lucie County as 36.8% of houses pass 90 days on the market
3. Buying in Port St Lucie? Two in five houses have already come down once, by a median \$20K

LEDE

PORT ST LUCIE, Fla., September 5, 2026 - 54.6% of the 1,357 single-family homes listed for sale in Port St Lucie have reduced their asking price at least once, by a median 3.8% (about \$20K), according to a daily analysis of BeachesMLS listing data by PBP Real Estate. Among the city's 62 condominium listings, 59.7% have cut, by a median 5.9%.

NUT GRAF

The figures point to a market where roughly one in three homes finds a buyer only after a price decision: of the 503 Port St Lucie houses now under contract, 50.9% reduced before going under contract, with a median cut of 5.1% and a median 57 days to contract. Across St Lucie County the price-cut share is 51.2% for houses and 45.2% for condominiums, so Port St Lucie houses are cutting 3.4 points more often than the county. Counting every relisting, the median Port St Lucie house for sale has been on the market 60 days, against 53 on its current listing; 7.6% of active houses have been withdrawn and relisted at least once.

FACT BOX

Active single-family listings, Port St Lucie	1,357	September 5, 2026
Share with at least one price reduction, houses	54.6% (741 of 1,357)	September 5, 2026
Median reduction from original asking, houses	3.8% (about \$20K)	September 5, 2026
Active condominium listings, Port St Lucie	62	September 5, 2026
Share with at least one price reduction, condominiums	59.7% (37 of 62)	September 5, 2026
Median cumulative days on market, houses	60 days (53 on current listing)	September 5, 2026
Houses on market more than 90 days, cumulative	36.8% (500 of 1,357)	September 5, 2026
Houses under contract that reduced first	50.9% of 503	September 5, 2026

QUOTABLE DATA POINTS

"54.6 percent of single-family homes for sale in Port St Lucie have reduced their asking price at least once, by a median \$20K."

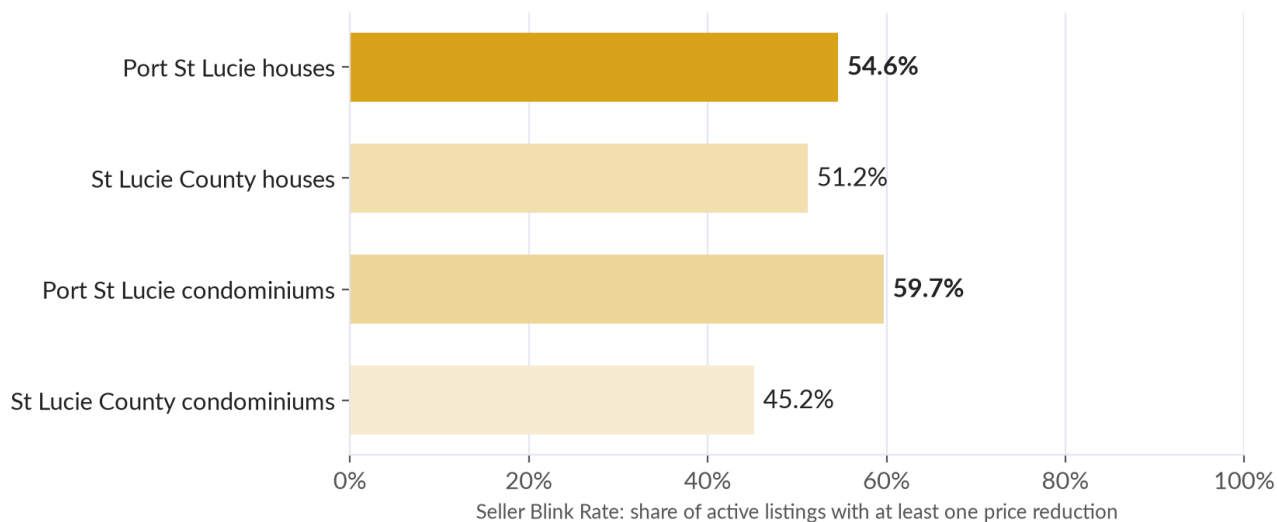
"Counting every relisting, the median Port St Lucie house for sale has been waiting 60 days, not the 53 the current listing shows."

"Of the Port St Lucie houses now under contract, 49.1 percent never had to cut; the rest reduced by a median 5.1 percent before a buyer committed."

Attribute to: PBP Real Estate analysis of BeachesMLS listing data.

CHARTS

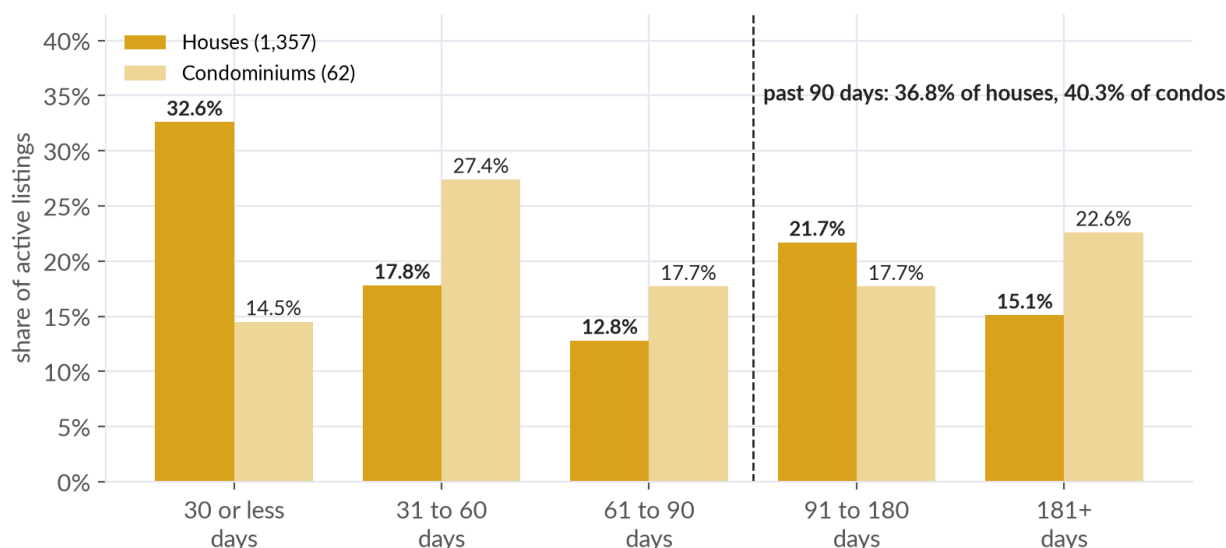
Port St Lucie houses are cutting 3.4 points more often than St Lucie County



Source: BeachesMLS, listings permitted for internet display, via PBP Real Estate's brokerage feed. As of September 5, 2026. Not verified for authenticity or accuracy; may not reflect all real estate activity in the market.

Share of active listings with at least one price reduction, Port St Lucie versus St Lucie County, houses and condominiums, September 5, 2026. Source: BeachesMLS via PBP Real Estate.

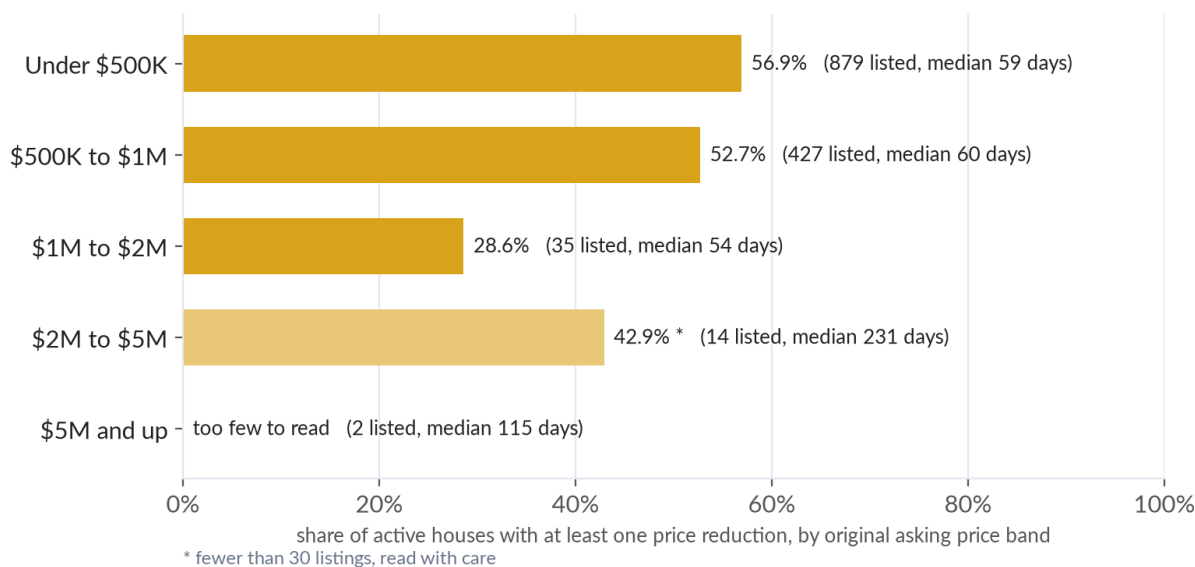
36.8% of Port St Lucie houses for sale have waited more than 90 days, counting every relisting



Source: BeachesMLS, listings permitted for internet display, via PBP Real Estate's brokerage feed. As of September 5, 2026. Not verified for authenticity or accuracy; may not reflect all real estate activity in the market.

Active Port St Lucie listings by cumulative days on market, houses and condominiums, September 5, 2026. 36.8% of houses have passed 90 days. Source: BeachesMLS via PBP Real Estate.

Under \$500K Port St Lucie houses have cut most often: 56.9% of 879



Source: BeachesMLS, listings permitted for internet display, via PBP Real Estate's brokerage feed. As of September 5, 2026. Not verified for authenticity or accuracy; may not reflect all real estate activity in the market.

Share of active Port St Lucie houses with a price reduction by original asking price band, September 5, 2026. Bands under 30 listings marked; under 10 not read. Source: BeachesMLS via PBP Real Estate.

METHODOLOGY

Method: counts and medians over active and under-contract residential listings in Port St Lucie and St Lucie County permitted for internet display in PBP Real Estate's BeachesMLS data feed, snapshotted daily at about 5:00 AM Eastern; this kit reflects listings as of September 5, 2026. A price cut means the current asking price is below the original list price. Cumulative days on market counts every relisting; days on market as shown on portals resets on relist. Houses are single-family residences; condominiums exclude townhouses and villas; the two are never combined. Under contract includes Pending and Active Under Contract. Price bands with fewer than 30 listings are marked; fewer than 10 are not read. Sample sizes: 1,357 houses, 62 condominiums, 503 houses under contract. No estimate or model is applied; every figure is a count or a median of MLS fields. Figures refresh every morning at <https://www.pbprealestate.com/price-cuts-port-st-lucie/>. Attribution: PBP Real Estate analysis of BeachesMLS listing data. This data is not verified for authenticity or accuracy and may not reflect all real estate activity in the market. Based on information (c) 2026 BeachesMLS, Inc. Equal Housing Opportunity.

CONTACT

Questions, a number for a story, or a licensed quote: Gia Freer, Broker of Record (Lic. BK689801), PBP Real Estate, LLC, 700 NW 7th Dr, Boca Raton, FL 33486. 561-395-8418, info@pbpre.com, same-day response Monday to Saturday. Reuse of figures and charts is free with attribution to PBP Real Estate analysis of BeachesMLS data.